

PRESS RELEASE

PRISM PREMIER PARTNERS WITH AUSTIN HUGHES

Prism have secured Premier Partner status with Austin Hughes Europe following a successful twelve month collaboration. The award follows Prism's drive towards third party solutions through its iCab intelligent cabinets solutions initiative.

Prism established iCab solutions to work with key manufacturers who are recognised for sharing similar values, in the delivery of a fully converged solution to meet the ever-changing demands of data centre and blade server technologies. iCab distributors and partners benefit from joint initiatives, seminars, training and product updates.

Austin Hughes solutions include LCD Keyboard and KVM drawers, IP KVM Switches, IP Power Management, Industrial LCD panels, embedded PC's and High Density Rack Mount Servers. Prism's projects have been specifically successful in the integration of Austin Hughes' Cyberview RKP 117 Series.

Dean Crook, the Prism director responsible for iCab solutions, said: "Austin Hughes have an extremely extensive range of products and, by working together, we have benefited from their flexibility in offering solutions to mission critical problems."

Martin Hennessey, director of Austin Hughes Europe, added: "We have found Prism to be productive partners, and look forward to building on the relationship we have established over what has been an extremely busy year."

New solutions being launched in the first quarter of 2007 include Enterprise level (4) User Matrix Cat5 KVM Solutions, and IP power management developments.



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Martin Hennessey
Director of Austin Hughes Europe